

2021 Wealth Management MBA Banker Summer Associate Program – Hong Kong

Spend your summer learning from our extensive network of industry experts and senior executives while developing customized wealth management solutions for clients worldwide. You'll explore the Wealth Management business and build your own expertise in a dynamic team environment and leading client franchise.

J.P. Morgan Asset & Wealth Management business advises successful institutions, endowments, foundations and families. J.P. Morgan Private Bank advises the world's wealthiest families and helps them achieve their desired goals. Our teams of Advisors deliver advice, solutions and services across planning, investing, borrowing and banking in order to help clients build, preserve and manage their wealth over time. The Asia Private Bank advises families across the Asia. and represents one of the largest growth opportunities for J.P. Morgan Chase & Co. In 2020, Global Finance magazine named J.P. Morgan the "World's Best Private Bank". Check out the Asset & Wealth Management CEO's "2019 Letter to Shareholders" [here](#).

What You Can Expect

In this eight-week internship program, you will focus on client engagement and new business generation. The program begins with a five-day orientation that introduces you to the firm and our Private Bank business, followed by assignments in one of our key Markets. It also includes skills development sessions in markets, sales and client relationship management. You'll gain exposure to every facet of wealth management, including planning, investing, borrowing and banking.

Throughout the summer, you will learn the fundamentals of the wealth management business by partnering with a successful Private Banking team, accountable for identifying and managing ultra-high net worth client relationships. As an ambassador for J.P. Morgan, you would start to build the key skills of client acquisition and retention through a broad set of solutions. You will work in teams to foster client relationships and present strategic solutions that help our clients achieve their financial goals.

Our dedicated program management group will provide guidance and feedback throughout the program to foster your growth and maximize your experience through training classes, our senior speaker series, market discussions and networking opportunities.

About You

We're looking for highly motivated individuals who are energetic and entrepreneurial with a desire to build a business. You should be a self-starter who thrives and excels in a competitive industry. You'll also have good judgment, discretion working with confidential information and integrity.

Key Qualifications

You'll need to have excellent communication and presentation skills, strong quantitative skills, a passion for investing, exceptional organizational skills and the ability to multitask. We're looking for those who focus on the client experience and will work tirelessly on the client's behalf.

- First-year M.B.A. candidates with 3-5 years work experience
- Exceptional interpersonal, communication and analytical skills
- Excellent business development and collaborative capabilities

- Knowledge and understanding of financial markets and investments
- Cultural knowledge and fluency in an Asian language (e.g. Mandarin, Cantonese)
- Pursuing a M.B.A. degree qualification with an expected graduation date between September 2021 and July 2022
- Available for full-time internship from June – August 2021

Join us

At JPMorgan Chase, we're creating positive change for the diverse communities we serve. We do this by championing your innovative ideas through a supportive culture that helps you every step of the way as you build your career. If you're passionate, curious and ready to make an impact, we're looking for you.

What's next?

Help us learn about you by submitting a complete and thoughtful application, which includes your resume. Your application and resume is a way for us to initially get to know you, so it's important to complete all relevant application questions so we have as much information about you as possible.

After you confirm your application, we will review it to determine whether you meet certain required qualifications.

If you are advanced to the next step of the process, you'll receive an email invitation to complete a video interview, powered by HireVue. This is your opportunity to further bring your resume to life and showcase your experience for our recruiting team and hiring managers.

HireVue is required, and your application will not be considered for further review until you have completed it. We strongly encourage that you apply and complete the required elements as soon as possible, since programs will close as positions are filled.

Please email us at jpmorgan_asia_recruiting@jpmorgan.com for any enquiries, and visit jpmorganchase.com/careers for upcoming events, career advice, our locations and more.

JPMorgan Chase is committed to creating an inclusive work environment that respects all people for their unique skills, backgrounds and professional experiences. We strive to hire qualified, diverse candidates, and we will provide reasonable accommodations for known disabilities.

Reasonable Adjustments

J.P. Morgan is an inclusive employer of choice. If you require any adjustments to enable you to perform the essential functions of your job, please do not hesitate to contact your recruiter.

If you would prefer to discuss this confidentially, please contact your respective recruiter.

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