<u>Summer Internship - Presales Consultant (5th July - 31st Aug) – 2 Headcounts</u>

Hewlett Packard Enterprise advances the way people live and work. We bring together the brightest minds to create breakthrough technology solutions, helping our customers make their mark on the world.

We're solving the world's most complex challenges, and our people are at the forefront of progress. In a Sales role at HPE, you'll play a part in building the future – one big idea at a time. You'll be selling HPE products, services, software, or solutions to customers, both directly and indirectly. Working at HPE, you'll have the resources to develop your talent and creativity. Are you ready to unleash your potential?

At HPE we believe in bold moves, the power of "Yes we can", and being a force for good. Our work thrives on differences, fueling creativity to give our customers all they deserve. But our work is far from over. In fact, we continuously push for better. We empower our team members to make an impact on our business and in the world while fostering a culture that is unconditionally inclusive. Whether you're looking for an internship or to start your professional career, at HPE you'll be in a position to create and collaborate on projects that challenge and inspire you.

Would you like to jump start your career right away? Great news! Hewlett Packard Enterprise (HPE) is offering a unique Presales Consultant Mentoring program designed specifically for recent college graduates. Join other graduates in this amazing training program where in one year, you will gain up to 5 years of Consulting, Services and Sales Engineering skills, preparing you for a position on our Presales team.

As a Presales Consultant, you will have the ability to change the world. Working directly with HPE peers, sales representatives, partners, and customers, you will be able to design HPE Services-based solutions that include Hybrid IT, XaaS models, IoT, Edge, Servers, Networking, Storage, Software, and virtualization products to support our clients. You will become the face of HPE's technical sales team to our valued customers. Our Solution Architects work directly with HPE's sales representatives providing technical expertise, solution advice, proposal creation, presentation delivery and other fun and exciting customer related communications.

How will you make your mark

• Develop the offering based on the knowledge of our product and customer need
• Present our product features and solution to customer though presentation/proposal　　　　　• Hand on to implement the PoC (proof of concept) and demonstration to make customer better understanding about our product/solution　　　　　　　　　　　　　　• Well position our offering through

understanding competitor offering   •
Handover the solution blueprint to delivery team for implementation

If you are…

• A second year or third year Bachelor or Master degree student with major in computer science, electrical engineering, information technology, information systems or relevant discipline
• Professional skill/ knowledge in Linux/ Window O.S. Administration, database architecture, server/ storage/ networking, Hadoop ecosystem, Kubernetes/ container
• Passionate about technology, are committed to go in-depth on technical issues; and are motivated to solve business and technical problems.
• A hands-on knowledgeable individual with current industry leading technology
• Able to learn new technologies and effectively communicate those concepts to others
• Effective with questioning techniques, interpretation skills and presentation abilities.
• A motivated team player with an enthusiastic minded work ethic.

We offer

• A competitive salary and extensive social benefits
• Diverse and dynamic work environment
• Work-life balance and support for career development
• An amazing life inside the element! Want to know more about it?

Then let's stay connected!
-> https://www.facebook.com/HPECareers
-> https://twitter.com/HPE_Careers

Job Application Link:
https://hpe.wd5.myworkdayjobs.com/Jobsathpe/job/Taipei-Taipei-City-Taiwan/Summer-Presales-Consultant-Intern_1083676-2